

FCP CORPORATE SERVICES LIMITED & ADVISORY SERVICES

“A successful deal is made up from not one move but a series of carefully planned and executed moves”

FCP Corporate & Advisory Services is built on the principles of maximizing opportunities for both our international, Asia and PRC based clients whilst working to maximize growth and managing risk.

FCP works to build long-term relationships with our clients through developing a detailed understanding of their business and strategic objectives. Clients value our strong internal processes and highly professional, multi-cultural and skilled multi-lingual approach to relationships and approach. Such fundamentals allow FCP to efficiently and effectively undertake cross-border transactions, achieving the fine balance of thinking globally and acting locally.

In any transaction involving the purchase, restructuring, sale or merger of a business, there are numerous issues that can impact the final outcome. FCP understands that these issues impact business value, as well as employee and community relations. We therefore assist our clients on issues such as valuation, and effective transaction structures and negotiating terms. By understanding our clients' objectives and through leveraging our business networks across China, Asia, Australia, we, along with our international co-investors, are able to plan and implement each phase of a successful transaction under an effective consolidated managed response.

As part of the FCP Group of Companies, FCP Advisory works closely with FCP Corporate, allowing the provision of effective cross-border advisory, China market entry, structuring, corporate and trust services to our clients, resulting in an end-to-end managed response.

FCP can provide the following individual or combined services under a managed response:

Corporate & Trust Services

- Corporate & Trust Advisory & Management Services
- Corporate Services, onshore & offshore
- Cross-border structuring & planning
- Corporate structures for Fund Managers for holding assets & trading securities

Advisory Services

- Strategic & business planning
- M&A, MBO or LBO Structuring & Financing
- Property transaction structuring
- Pre-IPO structuring and investment
- Direct investment via FCP Direct Investments and our co-investor network

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